

## BlackRock Investment Management, LLC

55 East 52nd Street  
New York, New York 10055

## EXECUTIVE SUMMARY

To help you better understand the performance results of third-party investment manager strategies within our Select UMA Program, we are including additional information within manager profiles that may inform your decision to invest in this strategy:

- The performance results displayed in this profile include a composite of Morgan Stanley accounts enrolled in the strategy. These are **unshaded** in the Investment Results and Portfolio Quarterly Returns sections of the profile with the Select UMA label.
- The results also display the performance of the manager's own composite of accounts invested in its version of the investment strategy, prior to the strategy's inception in the Select UMA program. These are shaded in **grey** and labeled Manager.
- If the transition month between the manager's results and the strategy's results occurs in the middle of a quarter, that quarter or year will be shaded **gold** in the Investment Results and Portfolio Quarterly Returns sections of the profile and labeled Transition.

The manager exercises discretion in selecting securities for your account, but differences between the manager's prior gross results and the strategy's ongoing gross results may arise from variations in who executes the strategy or how it is implemented:

- Some managers may deliver a model portfolio to Morgan Stanley, which may ultimately be responsible for executing those investment decisions.
- In some cases, the manager may act as an "executing manager," which means it implements its investment decisions and transactions directly instead of delivering instructions to Morgan Stanley.
- The manager's prior performance results are based on accounts that do not participate in the Select UMA program, with investment and operational differences such as account size and/or level of customization.
- There may be other reasons why the performance results differ from those of individual Select UMA accounts managed in the same or a substantially similar investment strategy. For example, Morgan Stanley may deviate from strategy models when applying client-requested restrictions.

If you have any questions about any of the information included in this profile, please contact your Morgan Stanley team.

Past performance is not a guarantee of future results. Actual individual account results may differ from the performance shown in this profile. There is no guarantee that any investment strategy will achieve its intended results under all market conditions. Do not rely upon this profile as the sole basis for your investment decisions.

For MAPS Third Party Model Portfolios, 'Manager' illustrated performance is that of the Model Portfolio Provider.

## BlackRock Investment Management, LLC

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New York, New York 10055

Style: US Large Cap Growth  
Sub-Style: Aggressive Growth  
Firm AUM: \$149.2 billion  
Firm Strategy AUM: \$1.7 billion

Year Founded: 1988  
GIMA Status: Approved  
Program Inception Date: 07/29/2021  
Strategy Minimum: \$50,000

### STRATEGY OVERVIEW

The Strategy's investment objective is to seek long term growth of capital. The Strategy seeks to achieve its investment objective by investing in a diversified portfolio consisting primarily of common stock of U.S. companies that the portfolio manager believes have exhibited above-average growth rates in earnings over the long term. The Team focuses on understanding those businesses where free cash flow FCF is likely to grow for a sustained period potentially as a result of 1. a large and underpenetrated addressable market; 2. a product, technology and or service that creates recurring demand; 3. a competitive landscape that allows for stable or expanding margins; and 4. a strong management team. Characteristics of these kinds of businesses include high return on invested capital, high incremental margins and high free cash flow conversion to net income. A rigorous internal debate examines the barriers to entry of each business model and whether a new competitor can erode the prospective company's competitive advantage. The Team believes an investment is attractive if 1. the current market price does not account for the magnitude or duration of FCF growth that it thinks is probable, and 2. if the downside is proportionally smaller than the upside. The Team focuses on companies where downside is limited because the business is a unique strategic asset, has low leverage, and or where the core business is unlikely to be severely disrupted due to changes in technology or consumer preference. While the Team is focused on the highest quality business models, it also seeks a diversified portfolio across the spectrum of both valuation low to high multiple stocks, and across the fundamentals low to high growth rates. The aim is to outperform in diverse market conditions. The date the Strategy became available in the Morgan Stanley Select UMA program was 07/29/2021.

### MANAGER'S INVESTMENT STRATEGY

- Top-down / portfolio structures based on economic trends  
 Bottom-up / portfolio structure based on individual securities

### TARGET PORTFOLIO CHARACTERISTICS

Number of security holdings:	40 to 60
P/E ratio:	Similar to/Above the S&P 500
Cash level over market cycle:	0 to 5%
Risk (standard deviation):	Similar to/Below the S&P 500
Average turnover rate:	40 to 70%
Use ADRs:	0 to 5%
Capitalization:	Mega and Large companies
Eligible Investments:	—

### PORTFOLIO'S EQUITY SECTOR WEIGHTINGS \*

Sector	-----06/22-----		12/21
	BlackRock	Index***	BlackRock
Energy	2.43	1.46	0.71
Materials	3.19	1.38	3.17
Industrials	2.34	7.05	6.66
Consumer Discretionary	17.74	15.48	19.33
Consumer Staples	0.64	5.86	0.88
Health Care	17.34	12.33	9.17
Financials	4.46	2.95	4.14
Information Technology	39.30	43.57	39.85
Communication Services	8.75	8.09	15.86
Utilities	0.00	0.05	0.00
Miscellaneous	2.81	0.00	0.00
Real Estate/REITs	1.00	1.77	0.00
Cash/Cash Equivalents	0.00	0.00	0.22

### PORTFOLIO STATISTICS

	-----06/22-----		12/21
	BlackRock	Index***	BlackRock
Number of security holdings	45	520	53
Dividend Yield	0.7%	1.0%	0.4%
Distribution Rate	—	—	—
Wtd avg P/E ratio <sup>1</sup>	—	24.70x	44.30x
Wtd avg portfolio beta	—	—	0.92
Mega capitalization <sup>+</sup>	0.0%	67.0%	0.0%
Large capitalization <sup>+</sup>	0.0%	28.6%	0.0%
Medium capitalization <sup>+</sup>	0.0%	4.4%	0.0%
Small capitalization <sup>+</sup>	0.0%	0.0%	0.0%
Micro capitalization <sup>+</sup>	0.0%	0.0%	0.0%

### PORTFOLIO'S TOP FIVE SECURITY HOLDINGS

	%
MICROSOFT CORP	11.7
AMAZON COM INC	7.4
ALPHABET INC CLASS A	5.9
INTUIT INC	4.5
VISA INC CLASS A	4.4

### % PROCESS BASED ON

- 0 Asset allocation - cash vs. stock  
0 Industry or sector weighting  
0 Stock Selection

<sup>1</sup>The P/E used here is calculated by the harmonic mean.

\*Total may not equal 100% due to rounding.

\*\*\*Index : Russell 1000 Gr

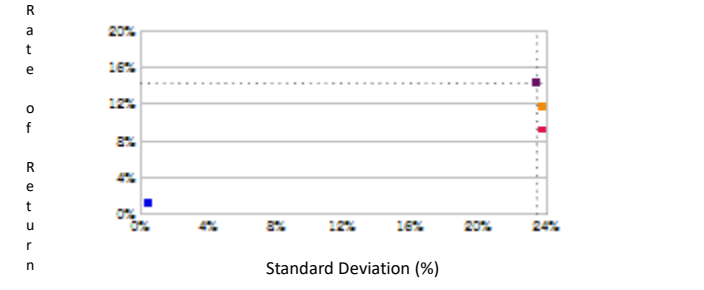
MANAGER'S INVESTMENT PROCESS	RISK CONSIDERATIONS	PORTFOLIO'S ALLOCATION HISTORY (%) <sup>+</sup>								
<ul style="list-style-type: none"> <li>• A key driver of the Team's investment process is its belief that growth stock alpha can be found across the fundamental and valuation spectrum. The Team views alpha as a function of growth, profitability and valuation.</li> <li>• The cornerstone of its approach is investment in, and a tactical allocation among, three distinct growth categories. Superior Growth: Dominant growth companies that may appear expensive on near-term earnings, that the Team believes can sustain a persistent advantage for longer than their valuation implies. Over time, companies that can capitalize on, and expand, secular growth opportunities often create substantial shareholder value. Durable Growth: Companies that exhibit sustainable margin improvements or significant return of cash to shareholders. These companies can get mispriced from time to time due to higher input costs, disruption in supply chain, etc. Periodic Growth: Cyclical growth companies whose management teams have accrued unique assets that offer highly prolific and low-cost production potential.</li> <li>• Disciplined implementation of this strategy ensures the resulting 'barbell' portfolio includes different types of business models with diverse valuations and earnings streams, thereby, in the Team's view, mitigating risk and enhancing our ability to generate alpha as equity risk premiums fluctuate dramatically.</li> <li>• Macro shocks can have a significant impact on both equity risk premiums and, ultimately, on global demand. The strategy seeks to outperform not just in "growth" markets, but in different types of markets when investors are looking for a range of business models that generate various types of cash flows. In practice, the Team focuses on building a portfolio of exceptional growth companies with highly sustainable business models and the potential to achieve significant scale and have the ability to take market share.</li> </ul>	<p>Investing in securities entails risks, including: Equity portfolios are subject to the basic stock market risk that a particular security, or securities in general, may decrease in value. Growth investing does not guarantee a profit or eliminate risk. The stocks of these companies can have relatively high valuations. Because of these high valuations, an investment in a growth stock can be more risky than an investment in a company with more modest growth expectations. Value investing does not guarantee a profit or eliminate risk. Not all companies whose stocks are considered to be value stocks are able to turn their business around or successfully employ corrective strategies which would result in stock prices that do not rise as initially expected. Bonds rated below investment grade may have speculative characteristics and present significant risks beyond those of other securities, including greater credit risk and price volatility in the secondary market. Investors should be careful to consider these risks alongside their individual circumstances, objectives and risk tolerance before investing in high-yield bonds. If a strategy expects to hold a concentrated portfolio of a limited number of securities, it should be noted that a decline in the value of these investments would cause the portfolio's overall value to decline to a greater degree than that of a less concentrated portfolio.</p>	<table border="1"> <thead> <tr> <th>06/22</th> <th>03/22</th> <th>12/21</th> <th>09/21</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	06/22	03/22	12/21	09/21				
06/22	03/22	12/21	09/21							

See important notes and disclosures pages for a discussion of the sources of the performance data used to calculate the performance results and related analyses shown above.

The subsequent pages contain important disclosures and a glossary of terms. Information as of June 30, 2022, unless otherwise noted and is subject to change.

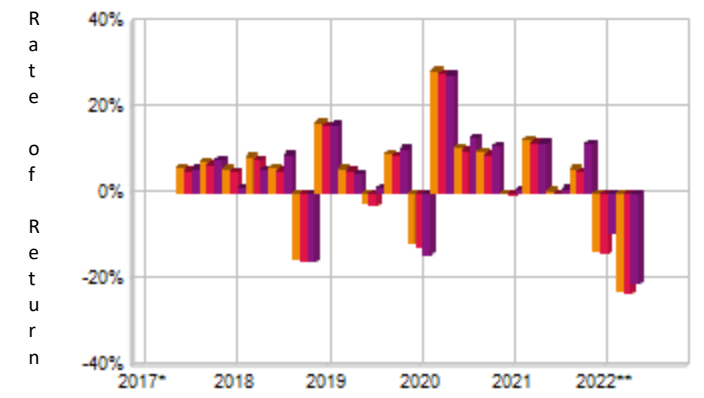
Morgan Stanley Composite Start Date: —  
 Strategy Inception Date: 12/2002<sup>3</sup>

### RISK/RETURN ANALYSIS<sup>2</sup> - 5 YEARS ENDING 06/30/22



	STD	ROR
BlackRock (Gross)	23.84	11.66
BlackRock (Net)	23.77	9.10
Primary Benchmark	23.45	14.29
Risk-free Benchmark	0.46	1.09

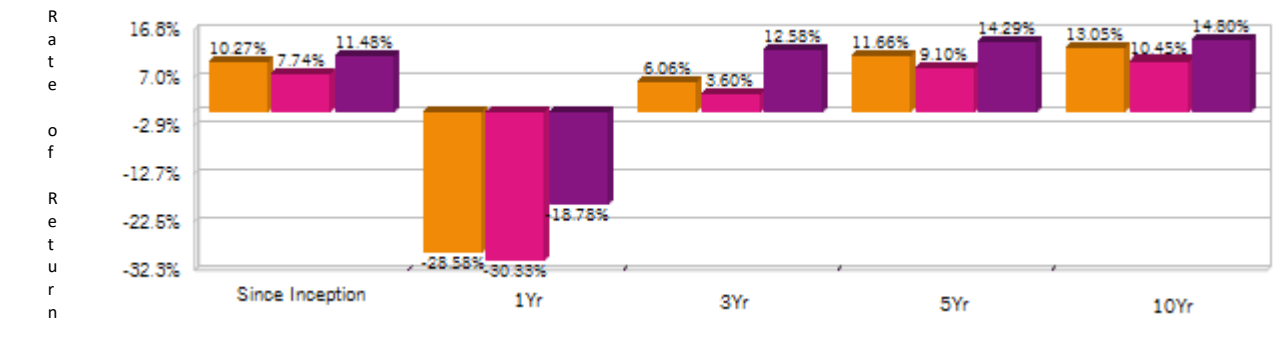
### RISK VOLATILITY (%)<sup>2</sup>



\*07/01/17-12/31/17      \*\*01/01/22-06/30/22

	Number Of	Up Qtrs.	Down Qtrs.
BlackRock (Gross)	15	5	5
BlackRock (Net)	14	6	6
Primary Benchmark	16	4	4

### AVERAGE ANNUAL TOTAL RETURN (%) - PERIODS ENDING 06/30/22



### INVESTMENT RESULTS<sup>2</sup> Annual Rates of Return (%) 10 Year - Ending 06/30/22

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Inc. Incpt.	Annual	Std. Dev.
BlackRock (Gross)	14.68	33.64	9.45	6.74	1.41	33.52	3.31	32.36	38.31	20.21	10.27	13.05	18.18
BlackRock (Net)	12.01	30.63	6.88	4.32	-0.99	30.53	0.91	29.40	35.24	17.51	7.74	10.45	18.13
Primary Benchmark	15.26	33.49	13.06	5.68	7.09	30.22	-1.51	36.40	38.49	27.60	11.48	14.80	17.31

### PORTFOLIO'S QUARTERLY RETURNS (%)

	Quarter1		Quarter2		Quarter3		Quarter4	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
2012	16.45	15.80	-7.03	-7.58	7.52	6.89	-1.48	-2.09
2013	5.82	5.23	1.77	1.18	10.19	9.57	12.62	11.98
2014	-1.76	-2.35	3.23	2.61	2.41	1.80	5.39	4.79
2015	3.48	2.86	2.59	2.00	-6.87	-7.40	7.96	7.38
2016	-4.93	-5.53	1.23	0.63	8.12	7.52	-2.55	-3.14
2017	9.71	9.09	6.77	6.16	6.04	5.44	7.49	6.89
2018	5.88	5.32	8.69	8.06	6.02	5.40	-15.32	-15.88
2019	16.59	15.97	5.97	5.38	-2.16	-2.73	9.49	8.86
2020	-11.70	-12.20	28.77	28.11	10.78	10.17	9.81	9.14
2021	0.13	-0.47	12.59	11.97	0.75	0.18	5.84	5.26
2022	-13.44	-14.01	-22.63	-23.16				

■ Manager      ■ Transition      □ Select UMA

### PORTFOLIO'S RISK STATISTICS - PERIODS ENDING 06/30/22<sup>1,2</sup>

	3 Year	5 Year
Standard Deviation	27.58%	23.84%
Standard Deviation of Primary Benchmark	27.07%	23.45%
Sharpe Ratio	0.20	0.44
Sharpe Ratio of Primary Benchmark	0.44	0.56
Alpha	-5.90%	-2.17%
Beta	1.00	0.99
Downside Risk	5.38%	4.35%
R-Squared	0.97	0.96
Tracking Error	4.67%	5.05%
Information Ratio	-1.40	-0.52

1. Statistics are calculated using gross of fee performance only.
2. Russell 1000 Gr was used as the Primary Benchmark and the 90-Day T-Bills Index as the Risk-free Benchmark.
3. For more information on these dates please see the Glossary of Terms section

### PORTFOLIO DIVERSIFICATION<sup>2</sup> - R<sup>2</sup>(10 YEARS ENDING 06/22)+

BlackRock vs. Primary Benchmark	R <sup>2</sup>	0.93
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+Statistics are calculated using gross of fee performance only.

**IMPORTANT NOTES AND DISCLOSURES****COMPOSITE DISCLOSURES**

**The disclosures provided below apply to performance information in this profile, if any. Past performance is not a guarantee of future results. Actual individual account results may differ from the performance shown in this profile. There is no guarantee that this investment strategy will achieve its intended results under all market conditions. Do not rely upon this profile as the sole basis for your investment decisions.**

Performance results in this profile are calculated assuming reinvestment of dividends and income. Returns for more than one calendar year are annualized and based on quarterly data. Returns for periods of less than a calendar year show the total return for the period and are not annualized. No representation is being made that any portfolio will or is likely to achieve profits or losses similar to those shown. Returns will fluctuate and an investment upon redemption may be worth more or less than its original value. Performance shown does not reflect the impact of fees and expenses of the underlying mutual fund and ETFs, as applicable.

**Sources of Performance Results and Other Data:** The performance data and certain other information for this strategy (including the data on page 1 of this profile) may include one or more of the following: (i) the performance results of a composite of Morgan Stanley accounts managed by the third party investment manager, (ii) the performance results for accounts and investment products managed by the third party investment manager, in the same or a substantially similar investment strategy outside of the applicable Morgan Stanley program, and/or (iii) in the case of Model Portfolio Strategies, the Model Portfolio Provider's results in managing accounts outside of the Morgan Stanley Select UMA program prior to Model Portfolio Strategy's inception in the Morgan Stanley Select UMA program. For periods through June 2012, the Fiduciary Services program operated through two channels – the Morgan Stanley channel and the Smith Barney channel and any performance and other data relating to Fiduciary Services accounts shown here for these periods is calculated using accounts in only one of these channels.) Please note that the Fiduciary Services program was closed on January 2, 2018. Although the Fiduciary Services and Select UMA programs are both Morgan Stanley managed account programs, the performance results and other features of similar investment strategies in the two programs may differ due to investment and operational differences. Performance in one program is not indicative of potential performance in the other. For example, the individual investment strategies in Select UMA program accounts may contain fewer securities, which would lead to a more concentrated portfolio. The automatic rebalancing, wash sale loss and tax harvesting features of the Select UMA program, which are not available in Fiduciary Services, also could cause differences in performance. In addition, any performance results included in this profile that are based on a third party investment manager's accounts that are not part of the Morgan Stanley program accounts or institutional accounts that are part of the Model Portfolio strategy may differ due to investment and operational differences as well. As such, performance results of the third party investment manager's composites and the third party Model Portfolio Strategies may differ from those of Select UMA accounts managed in the same or a substantially similar investment strategy. For example, in the case of Model Portfolio Strategies, Morgan Stanley, as the investment manager, may deviate from the Third Party Model Portfolios.

**Manager Performance:**

BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2019. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. The firm is verified annually by Deloitte & Touche LLP.

Portfolio returns are calculated monthly, using the Modified Dietz method. Trade date accounting has been used since the inception of the composite. The returns are expressed in US dollars and are asset-weighted since inception. The benchmark index shown is the Russell 1000® Growth Index.

**Morgan Stanley Performance:**

**Gross Performance:** BlackRock's gross results do not reflect a deduction of any investment advisory fees or program fees, charged by BlackRock or Morgan Stanley, but are net of commissions charged on securities transactions.

**Net Performance for all Periods:** Net performance results reflect a deduction of 0.5875% quarterly. This consists of three components: 0.5% maximum quarterly MS Advisory Fee and 0.0175% maximum quarterly Program Overlay Fee (which, together cover the services provided by Morgan Stanley), plus 0.07% quarterly SMA Manager Fees (being the fee currently charged by BlackRock to new clients for managing their assets in the Select UMA program). The SMA Manager Fees may differ from manager to manager, and managers may change their fee to new clients from time to time. If you select this manager for your account, check the SMA Manager Fees specified in the written client agreement, in case these have changed since you received this profile. Historical net fees reflect the Advisory Fee Schedule as of October 1, 2018.

Morgan Stanley program fees are calculated quarterly for the performance illustrated in this profile, and have a compounding effect on performance. The Morgan Stanley program fee, which differs among programs and clients, is described in the applicable Morgan Stanley ADV brochure, which is available at [www.morganstanley.com/ADV](http://www.morganstanley.com/ADV) or on request from your Financial Advisor or Private Wealth Advisor.

Document approval date 07/29. #CRC

**Focus List, Approved List, and Watch Status:**

Global Investment Manager Analysis ("GIMA") uses two methods to evaluate investment products in applicable advisory programs. In general, strategies that have passed a more thorough evaluation may be placed on the "Focus List", while strategies that have passed through a different and less comprehensive evaluation process may be placed on the "Approved List". Sometimes an investment product may be evaluated using the Focus List process but then placed on the Approved List instead of the Focus List.



Investment products may move from the Focus List to the Approved List, or vice versa. GIMA may also determine that an investment product no longer meets the criteria under either evaluation process and will no longer be recommended in investment advisory programs (in which case the investment product is given a "Not Approved" status).

GIMA has a "Watch" policy and may describe a Focus List or Approved List investment product as being on "Watch" if GIMA identifies specific areas that (a) merit further evaluation by GIMA and (b) may, but are not certain to, result in the investment product becoming "Not Approved". The Watch period depends on the length of time needed for GIMA to conduct its evaluation and for the investment manager to address any concerns. GIMA may, but is not obligated to, note the Watch status in this report with a "W" or "Watch" on the cover page.

For more information on the Focus List, Approved List, and Watch processes, please see the applicable Morgan Stanley ADV brochure ([www.ms.com/adv](http://www.ms.com/adv)). Your Financial Advisor or Private Wealth Advisor can provide on request a copy of a paper entitled "GIMA: At A Glance".

#### ADDITIONAL DISCLOSURES

Actual account holdings, performance and other data will vary depending on the size of an account, cash flows within an account, and restrictions on an account. Holdings are subject to change daily. The information in this profile is not a recommendation to buy, hold or sell securities.

Actual portfolio statistics may vary from target portfolio characteristics.

If this strategy includes eligible mutual funds or exchange traded funds in addition to individual stocks or bonds, the portfolio characteristics within this profile reflect the funds' underlying holdings.

The Top Five Portfolio Holdings listed herein are provided for informational purposes only and should not be deemed to be a recommendation to purchase or sell the securities mentioned. Portfolio characteristics in this profile are based on an allocation weight in the strategy model. There are no guarantees that any of the securities mentioned will be held in a client's account. It should not be assumed that the securities transactions or holdings discussed were or will prove to be profitable.

The Model Portfolio Provider or Investment Manager may use the same or substantially similar investment strategies, and may hold similar portfolios of investments, in other portfolios or products it manages (including mutual funds). These may be available at Morgan Stanley or elsewhere, and may cost an investor more or less than this strategy in Morgan Stanley's Select UMA program.

Overlay Managers or Executing Sub-Managers in some of Morgan Stanley's Separately Managed Account programs may affect transactions through broker-dealers other than Morgan Stanley or our affiliates. If your manager trades with another firm, you may be assessed costs by the other firm in addition to Morgan Stanley's fees. Those costs will be included in the net price of the security, not separately reported on trade confirmations or account statements. Certain managers have historically directed most, if not all, of their trades to outside firms. Information provided by managers concerning trade execution away from Morgan Stanley is summarized at: [www.morganstanley.com/wealth/investmentsolutions/pdfs/adv/sotresponse.pdf](http://www.morganstanley.com/wealth/investmentsolutions/pdfs/adv/sotresponse.pdf). For more information on trading and costs, please refer to the ADV Brochure for your program(s), available at [www.morganstanley.com/ADV](http://www.morganstanley.com/ADV), or contact your Financial Advisor/Private Wealth Advisor.

The portfolio may, at times, invest in exchange-traded funds (ETFs), which are a form of equity security in seeking to maintain continued full exposure to the broad equity market.

**Please consider the investment objectives, risks, charges and expenses of exchange traded fund (ETF) carefully before investing. The prospectus contains this and other information about the fund(s). To obtain a prospectus, contact your financial advisor. Please read the prospectus carefully before investing.**

Morgan Stanley investment advisory programs may require a minimum asset level and, depending on your specific investment objectives and financial position, may not be suitable for you. Investment advisory program accounts are opened pursuant to a written client agreement.

Consulting Group's unified managed account program, Select UMA, allows Financial Advisors to combine separately managed accounts (SMAs), mutual funds and exchange-traded funds (ETFs) within a single investment advisory account for clients.

Certain strategies managed or sub-advised by us or our affiliates, including but not limited to Morgan Stanley Investment Management and Eaton Vance Management and its investment affiliates, may be included in your account. Morgan Stanley Global Investment Manager Analysis evaluates certain investment products for the purposes of some – but not all – of Morgan Stanley Smith Barney LLC's investment advisory programs. Please contact your Morgan Stanley team and/or see the applicable Form ADV, which can be accessed at [www.morganstanley.com/adv](http://www.morganstanley.com/adv), for information about affiliated investment products that are not reviewed or evaluated by GIMA, as well as additional disclosures applicable to affiliated products, that could be included in this strategy.

Diversification does not guarantee a profit or protect against a loss.

#### *No obligation to notify*

Morgan Stanley has no obligation to notify you when information in this profile changes.

#### *Sources of information*

Material in this profile has been obtained from sources that we believe to be reliable, but we do not guarantee its accuracy, completeness or timeliness. Third party data providers make no warranties or representations relating to the accuracy, completeness or timeliness of the data they provide and are not liable for any damages relating to this data.

#### *No tax advice*

Morgan Stanley and its affiliates do not render advice on legal, tax and/or tax accounting matters to clients. Each client should consult his/her personal tax and/or legal advisor to learn about any potential tax or other implications that may result from acting on a particular recommendation.

#### *Not an ERISA fiduciary*

Morgan Stanley is not acting as a fiduciary under either the Employee Retirement Income Security Act of 1974, as amended, or under section 4975 of the Internal Revenue Code of 1986, as amended, in providing the information in this profile.

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#### INDEX DESCRIPTIONS

**90-Day T-Bills**

The 90-Day Treasury Bill is a short-term obligation issued by the United States government. T-bills are purchased at a discount to the full face value, and the investor receives the full value when they mature. The difference of discount is the interest earned. T-bills are issued in denominations of \$10,000 auction and \$1,000 increments thereafter.

**Russell 1000 Gr**

The Russell 1000 Growth Index is representative of the U.S. market for large capitalization stocks containing those companies in the Russell 1000 Index with higher price-to-book ratios and higher forecasted growth.

**S&P 500**

The S&P 500 Total Return has been widely regarded as the best single gauge of the large cap U.S. equities market since the index was first published in 1957. The index has over \$5.58 trillion benchmarked, with index assets comprising approximately \$1.31 trillion of this total. The index includes 500 leading companies in leading industries of the U.S. economy, capturing 75% coverage of U.S. equities. This index includes dividend reinvestment.

**Indices are unmanaged and have no expenses. You cannot invest directly in an index.**

**GLOSSARY OF TERMS**

**Alpha** is a mathematical estimate of risk-adjusted return expected from a portfolio above and beyond the benchmark return at any point in time.

**American Depositary Receipts (ADRs)** are receipts for shares of a foreign-based corporation held in the vault of a U.S. bank.

**Average Portfolio Beta** is a measure of the sensitivity of a benchmark or portfolio's rates of return to changes against a market return. The market return is the S&P 500 Index. It is the coefficient measuring a stock or a portfolio's relative volatility.

**Beta** is a measure of the sensitivity of a portfolio's rates of return to changes in the market return. It is the coefficient measuring a stock or a portfolio's relative volatility.

**Bottom-Up Stock Selection** Emphasis primarily on individual stock selection. Considerations of economic and industry factors are of secondary importance in the investment decision-making process.

**Capitalization** is defined as the following: Mega (Above \$100 billion), Large (\$12 to \$100 billion), Medium (\$2.5 - \$12 billion), Small (\$.50 - \$2.5 billion) and Micro (below \$.50 billion).

**Distribution Rate** is defined as the most recent distribution paid, annualized, and then divided by the current market price. Distribution rate may consist of investment income, short-term capital gains, long-term capital gains, and /or returns of capital.

**Dividend** a portion of a company's profit paid to common and preferred shareholders.

**Dividend Yield** annual dividend per share divided by price per share. Dividend Yield for the portfolio is a weighted average of the results for the individual stocks in the portfolio.

**Downside Risk** is a measure of the risk associated with achieving a specific target return. This statistic separates portfolio volatility into downside risk and upside uncertainty. The downside considers all returns below the target return, while the upside considers all returns equal to or above the target return.

**Duration** is a measure of price sensitivity expressed in years.

**High Grade Corporate Bonds** corporate bonds from issuers with credit ratings of AA or AAA.

**Information Ratio** is a measure of the investment manager's skill to add active value against a given benchmark relative to how stable that active return has been. Essentially, the information ratio explains how significant a manager's alpha is. Therefore, the higher the information ratio, the more significant the alpha.

**Investment Grade Bonds** are those rated by Standard & Poor's AAA (highest rated), AA, A or BBB (or equivalent rating by other rating agencies or, in the case of securities not rated, by the investment manager).

**Morgan Stanley Composite Start Date** is the date when Morgan Stanley began to calculate the composite performance of the strategy using qualifying advisory accounts.

**Program Inception Date** is the date that the strategy was launched in the Select UMA program.

**Price/Book Ratio (P/B)** weighted average of the stocks' price divided by book value per share. Book value per share is defined as common equity, including intangibles, divided by shares outstanding times the adjustment factor.

**Price/Cash Flow Ratio** a ratio used to compare a company's market value to its cash flow. It is calculated by dividing the company's market cap by the company' operating cash flow in the most recent fiscal year (or the most recent four fiscal quarters); or, equivalently, divide the per-share stock price by the per-share operating cash flow.

**Price/Earnings Ratio (P/E Ratio)** shows the multiple of earnings at which a stock sells. Determined by dividing current stock price by current earnings per share (adjusted for stock splits). Earnings per share for the P/E ratio are determined by dividing earnings for past 12 months by the number of common shares outstanding. The P/E ratio shown here is calculated by the harmonic mean.

**Price/Sales Ratio** determined by dividing current stock price by revenue per share (adjusted for stock splits). Revenue per share for the P/S ratio is determined by dividing revenue for past 12 months by number of shares outstanding.

**R2 (R-Squared)/Portfolio Diversification** indicates the proportion of a security's total variance that is benchmark-related or is explained by variations in the benchmark.

**Sharpe Ratio** measures the efficiency, or excess return per unit of volatility, of a manager's returns. It evaluates managers' performance on a volatility-adjusted basis.

**Standard Deviation** is a statistical measure of historical variability or spread of returns around a mathematical average return that was produced by the investment manager over a given measurement period. The higher the standard deviation, the greater the variability in the investment manager's returns relative to its average return.

**Strategy Inception Date** is the date that the Manager started to calculate the performance of the strategy.

**Top-Down/Economic Analysis** Emphasis primarily on macroeconomic trends as opposed to bottom-up stock selection.

**Tracking Error** represents the standard deviation of the difference between the performance of the investment strategy and the benchmark. This provides a historical measure of the variability of the investment strategy's returns relative to its benchmark.

**U.S. Treasury Bonds** a marketable, fixed interest U.S. government debt security with a maturity of more than 10 years. Treasury bonds make interest payments semi-annually and the income that holders receive is only taxed at the federal level.

**Volatility** a measure of risk based on the standard deviation of the asset return. Volatility is a variable that appears in option pricing formulas, where it denotes the volatility of the underlying asset return from now to the expiration of the option. There are volatility indexes. Such as a scale of 1-9; a higher rating means higher risk.

**CRC #:** -

**Approval Date:** -